

Message Text

LIMITED OFFICIAL USE

PAGE 01 MOSCOW 01674 041712Z

63

ACTION EB-11

INFO OCT-01 EUR-25 EA-11 ISO-00 PM-07 NSC-10 SPC-03 SAM-01

SS-20 RSC-01 CIAE-00 INR-10 NSAE-00 COME-00 OMB-01

TRSE-00 SAJ-01 FEA-02 SCI-06 INT-08 DRC-01 /119 W

----- 057360

R 041544Z FEB 74

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 5893

INFO USMISSION EC BRUSSELS

AMEMBASSY LONDON

USMISSION NATO

AMEMBASSY TOKYO

LIMITED OFFICIAL USE MOSCOW 1674

E. O. 11652: N/A

TAGS: EGEN UR US

SUBJ: OCCIDENTAL FERTILIZER PROJECT

REF: A. MOSCOW 4025, 12 APR 73

B. MOSCOW 999, NOTAL

1. EMBASSY RECEIVING SOME INDICATIONS OF SHAKINESS OCCIDENTAL PETROLEUM-SOVIET AGREEMENT ON AMMONIA PLANT CONSTRUCTION AND BARTER OF SUPER PHOSPHATES FROM OCCIDENTAL FOR SOVIET UREA AND POTASH. WIDELY HERALDED LAST APRIL AS "LARGEST SINGLE TRANSACTION EVER MADE" BETWEEN GOVERNMENT AND A PRIVATE FIRM, ACCORD CALLED FOR BECHTEL CORPORATION TO CONTRUCT FOUR PLANTS NEAR KUIBYSHEV TOGETHER WITH PIPELINE TO BLACK SEA.

2. APPARENT FAILURE OF OCCIDENTAL GROUP WHICH LEFT MOSCOW JAN 24 TO ACHIEVE HOPED FOR CONVERGENCE VIEWS (REF B) SEEMS CONFIRMED BY URGENT RECENT INVITATION FROM CHEMICAL INDUSTRY MINISTER KOSTANDOV TO BRITISH FIRM CJB TO SUBMIT PROPOSAL FOR KUIBYSHEV-BLACK SEA PIPELINE. UK COMMERCIAL OFFICER MOSCOW TOLD EMBOFF TODAY THAT CJB UNDERSTOOD KOSTANDOV HAD ALSO ASKED

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 MOSCOW 01674 041712Z

KELLOGG DIVISION OF PULLMAN CORPORATION AND JAPANESE FIRM

TOYO TO BID ON SAME PROJECT.

3. AMERICAN BANK REPS RESIDENT MOSCOW HAVE COMMENTED THAT SOVIETS BEGAN MAKING INQUIRIES ABOUT OCCIDENTAL'S CREDIT WORTHINESS IN NEW YORK FINANCIAL COMMUNITY TWO MONTHS AGO.

4. COMMENT: WHILE REQUEST FOR COMPETITIVE BIDS ON PIPELINE AND OTHER FERTILIZER MANUFACTURING FACILITIES FOLLOWS NORMAL SOVIET PRACTICE WHEN NEGOTIATIONS WITH PROBABLE CONTRACTOR REACH CRITICAL STAGE, SUDDEN INTEREST IN OXY'S FINANCIAL STATUS SUGGESTS SOVIETS ARE HAVING SECOND THOUGHTS ON DEAL. CJB PROPOSAL WOULD INCLUDE GULF WESTERN AND SANTA FE (PARTNERS IN HOUSTON AMMONIA PIPELINE) AS CONSORTIUM MEMBERS, AND FINANCING ADVANTAGE THIS COULD PROVIDE THROUGH USE BOTH BRITISH AND AMERICAN SOURCES MAY HAVE HELPED STIMULATE SOVIET INITIATIVE TO CJB. DUBS

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, FERTILIZER INDUSTRY, INDUSTRIAL PLANTS, PIPELINES, PROPOSALS (BID), PHOSPHATES, PROGRAMS (PROJECTS)
Control Number: n/a
Copy: SINGLE
Draft Date: 04 FEB 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974MOSCOW01674
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740258/aaaaccgl.tel
Line Count: 77
Locator: TEXT ON-LINE
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: A. MOSCOW 4025, 12 APR 73
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 27 MAR 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27 MAR 2002 by martinml>; APPROVED <31 MAY 2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: OCCIDENTAL FERTILIZER PROJECT
TAGS: EGEN, UR, US, OCCIDENTAL
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005